

Account Delivery Consultant

Bristol, with some travel to client sites

Bud Systems

Bud Systems is the exciting and fast-growing name in the apprenticeship sector. Bud's software is a powerful and intuitive apprenticeship management platform, designed to simplify the delivery of apprenticeships and bring the many processes together within a single, intuitive software platform.

Since launching to the market Bud has been growing fast, with three of the Top 10 apprenticeship providers partnering with us in the last 12 months. To support our growth in 2020 we're continuing to build our team of brilliant people.

Role Description

As an Account Delivery Consultant you'll be working with and managing our client accounts, building strong, long term relationships. You'll act as the focal point for your clients, ensuring you understand their business needs and identifying the best ways for Bud to help them. You'll also play an active role in the consultative process we undertake with our customers in pre-sales and implementation. To be a great Account Delivery Consultant you'll need a combination of: great with customers, proactive, pragmatic, commercial, assertive, collaborative, and results-oriented.

Part of Bud's unique offer is the real-life experience of apprenticeship delivery that our team brings. We're therefore looking for people with a broad experience of apprenticeship delivery who understand the challenges that our customers face – whether your background has been in apprenticeship operations or quality or administration.

The role is stimulating, fast-paced, and with no two days the same; it can be demanding but also rewarding and developmental. You'll be part of a small, fun, professional team in a business that's growing quickly.

We are looking for:

- A track record of success in a management-level apprenticeship delivery role, e.g. Operations Manager, Compliance/Funding Manager, Quality Manager, Curriculum Manager or similar
- Strong oral and written communication, organisation and project management skills
- Understanding of/interest in education technologies and systems
- Experience in analysing and solving problems
- Good with customers, collaborative, flexible, professional, assertive, commercial outlook



Benefits:

- A salary in the range £35,000 - £45,000 + Benefits
- Be part of an exciting company growing quickly, using the latest technology
- Work in a fantastic modern workspace in Bristol with free access to a gym and classes
- Regular social events
- Private healthcare